

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

Contract ID	0000000000000000000000000000000016104	Page 1 of 31
Contract Dates	10/05/2009 to 10/05/2010	Origin CPS
Description:	CPS-2010 MY VEHICLES - FORD	Contract Maximum \$9,999,999.00
Buyer Name	Buyer Phone	Contract Status
Smith, Steven D	828-4681	Approved

1. TYPE: Mid size automobiles, front wheel drive. Four door sedan with seating for five.
2. WHEELBASE: Minimum 107.5"
3. ENGINE: Minimum - 3.0 Liter, 6 Cylinder, 145 HP, Gas
4. TRANSMISSION: 4 Speed Electronically Controlled Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. ELECTRICAL
 - BATTERY: Minimum - 500 CCA
 - ALTERNATOR: 95 AMP
9. AIR CONDITIONING: Manual

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- MODEL: FUSION

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CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
S Barre VT 05670
USA

Contract ID 0000000000000000000016104		Page 3 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL #: POG

BASE PRICE: 13,721

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG 22/31

4	217	AUTOMOBILE COMPACT SEDAN, FRONT WHEEL DRIVE, FOUR DOOR SEDAN WITH SEATING FOR FOUR. DETAILED SPECIFICATION (C-4.1)	EA	13,474.00000	0.00	0.00
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1. TYPE: Compact automobiles, front wheel drive. Four door sedan with seating for four.
2. WHEELBASE: Minimum 102.4"
3. ENGINE: Minimum - 1.8 Liter, 4 Cylinder,
4. TRANSMISSION: 4 Speed Electronically Controlled Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. BRAKES: ABS
9. ELECTRICAL
- BATTERY: Minimum - 500 CCA
- ALTERNATOR: 95 AMP
10. AIR CONDITIONING: Manual
11. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
12. COLD CLIMATE PACKAGE: Rear Window Defroster
13. LIGHTS: Daytime Running Lamps
14. SAFETY FEATURES: Driver Side Air Bags
15. SEATS: CLOTH, Front, 60/40 Split Bench Seat or Bucket with fully adjustable backrest and lumbar support
16. STEREO: AM/FM Radio with Compact Disc
17. POWER: Locks, Mirrors, Windows
18. SPEED CONTROL
19. REAR WINDOW DEFROSTER
20. TILT STEERING
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. REMOTE KEYLESS ENTRY
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: FOCUS

MODEL #: P3F

BASE PRICE: 13,474

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG 24/35

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

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Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
5	237	TRUCK - MID SIZE PICKUP, 2 WD, REGULAR CAB, DETAILED SPECIFICATIONS (T-1.1)	EA	13,228.00000	0.00	0.00

- TYPE Mid Size Pickup Truck with 6 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 2.3 Liter, 4 Cylinder
4. TRANSMISSION Minimum: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 4,620 lbs.
- PAYLOAD Minimum 1,260 lbs.
8. SUSPENSION
SPRINGS & AXLES To conform to GVW rating

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USA

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SHOCK ABSORBERS Heavy Duty Option - front and rear.
9. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
10. STEERING Power
11. BRAKES Power, ABS
Front Disc
Rear - Drum
12. STEREO: AM/FM Radio
13. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support.
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
14. TILT STEERING AND SPEED CONTROL
15. AIR CONDITIONING: Manual
16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
17. LIGHTS: DAYTIME RUNNING LAMPS
18. FLOOR MATS (4) RUBBER
19. MUD FLAPS (4) INSTALLED
20. FRONT LICENSE PLATE BRACKET INSTALLED
21. POWER OUTLETS
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: RANGER

MODEL #: R1E

BASE PRICE: 13,152

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 19/24

7	8698	TRUCK - MID SIZE PICKUP, 4 WD, EXTENDED CAB, DETAILED SPECIFICATIONS (T-1.4)	EA	17,144.00000	0.00	0.00
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TYPE Mid Size Pickup Truck with 6 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 2.1 Liter, 4 Cylinder
4. TRANSMISSION Minimum: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5,000 lbs.
- PAYLOAD Minimum 1,260 lbs.
8. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
9. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
10. STEERING Power
11. BRAKES 4 Wheel ABS

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USA

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Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- Front, disc
- Rear, drum
- 12. STEREO: AM/FM Radio
- 13. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support. Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
- 14. TILT STEERING AND SPEED CONTROL
- 15. AIR CONDITIONING: Manual
- 16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
- 17. LIGHTS: Daytime Running Lamps
- 18. TOWING PACKAGE: Class III Hitch and Receiver
- 19. FLOOR MATS (4) RUBBER
- 20. MUD FLAPS (4) INSTALLED
- 21. FRONT LICENSE PLATE BRACKET INSTALLED
- 22. SAFETY FEATURES: Driver and Passenger, Side Air Bags
- 23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: RANGER

MODEL #: R1F

BASE PRICE: 17,144

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 14/18

8		TRUCK - MID SIZE PICKUP, 4 WD CREW CAB DETAILED SPECIFICATIONS (T-1.5)	EA	22,905.00000	0.00	0.00
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- TYPE Mid Size Pickup Truck with 6 foot style side body.
- 2. WHEELBASE As required for body selected
 - 3. ENGINE Minimum: 3.7 Liter, 5 Cylinder
 - 4. TRANSMISSION Minimum: Automatic, 4 Speed
 - 5. RADIATOR: Heavy Duty Option
 - 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
 - 7. CAPACITIES - GVWR Minimum 5300 lbs.
 - PAYLOAD Minimum 1,338 lbs.
 - 8. SUSPENSION
 - SPRINGS & AXLES - To conform to GVW rating
 - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
 - 9. TIRES & WHEELS
 - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
 - SPARE TIRE CARRIER - Standard mounting
 - JACK - Stand jack and lug wrench for model bid.
 - MUD FLAPS - All around
 - 10. STEERING Power
 - 11. BRAKES Power, ABS
 - 12. STEREO: AM/FM Radio
 - 13. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support. Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
 - 14. TILT STEERING AND SPEED CONTROL
 - 15. AIR CONDITIONING: Manual
 - 16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
 - 17. LIGHTS: Daytime Running Lamps
 - 18. POWER Lock, Mirrors, Outlets and Windows
 - 19. TOWING PACKAGE: Class III Hitch and Receiver

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USA

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20. FLOOR MATS (4) RUBBER
21. MUD FLAPS (4) INSTALLED
22. FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPLORER SPORT TRAC

MODEL #: U5B

BASE PRICE: 22,905

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG 13/19

9	8701	TRUCK - 1/2 TON PICKUP, 2 WD, REGULAR CAB. DETAILED SPECIFICATION (T-2.1)	EA	14,566.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 6 1/4 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 4.6 liter, V8
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5,390 lbs.
- PAYLOAD Minimum 1,500 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel, ABS
Front: Disc
Rear: Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

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USA

Contract ID 00000000000000000000000016104		Page 8 of 31
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Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MANUFACTURER: FORD

MODEL: F150

MODEL#: F1C

BASE PRICE: 14,566

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 15/19

10	8700	TRUCK - 1/2 TON PICKUP, 2 WD, EXTENDED CAB. DETAILED SPECIFICATION (T-2.2)	EA	17,295.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 4.6 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6700 lbs.
 - PAYLOAD Minimum 1535 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
 - ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION
 - SPRINGS & AXLES - To conform to GVW rating
 - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
 - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
 - SPARE TIRE CARRIER - Standard mounting
 - JACK - Stand jack and lug wrench for model bid.
 - MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS
 - Front, Disc
 - Rear, Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime Running Lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20. FLOOR MATS (4) RUBBER
21. MUD FLAPS (4) INSTALLED
22. FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F150

MODEL#: X1C

BASE PRICE: 17,295

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10 Baldwin St
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USA

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Vendor ID 0000003801
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USA

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MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 15/19

11	8702	TRUCK - 1/2 TON PICKUP, 4 WD, REGULAR CAB. DETAILED SPECIFICATION (T-2.3)	EA	17,974.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 4.6 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5,390 lbs.
- PAYLOAD Minimum 1,435 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel , ABS
Front - Disc
Rear Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime Running Lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
- 23.SAFETY FEATURES: Driver and Passenger Side Air Bags
- 24.. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F150

MODEL #: F1E

BASE PRICE: 17,974

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 14/18

Buildings and General Services
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10 Baldwin St
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Contract ID	000000000000000000000000000016104	Page 10 of 31
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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
12	8703	TRUCK - 1/2 TON PICKUP, 4 WD, EXTENDED CAB. DETAILED SPECIFICATION (T-2.4)	EA	19,768.00000	0.00	0.00

- COMBINED EPA-MPG: 14/18

1. TYPE 1/2 Ton Pickup Truck with 5 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 4.6 Liter, 6 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,900 lbs.

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Contract ID 0000000000000000000016104		Page 11 of 31
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- PAYLOAD Minimum 2,141 lbs.
- 8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
- 9. SUSPENSION
- SPRINGS & AXLES - To conform to GVW rating
- SHOCK ABSORBERS - Heavy Duty Option - front and rear.
- 10. TIRES & WHEELS
- TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
- SPARE TIRE CARRIER - Standard mounting
- JACK - Stand jack and lug wrench for model bid.
- MUD FLAPS - All around
- 11. STEERING: Power
- 12. BRAKES: 4 Wheel ABS
- Front: Disc
- Rear: Disc/Drum
- 13. STEREO: AM/FM Radio
- 14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
- Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
- 15. POWER: Windows, Outlet, Mirrors and Locks
- 16. TILT STEERING AND SPEED CONTROL
- 17. AIR CONDITIONING: Manual
- 18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
- 19. LIGHTS: DAYTIME RUNNING LAMPS
- 20. TOWING PACKAGE: Class III Hitch and Receiver
- 21.FLOOR MATS (4) RUBBER
- 22.MUD FLAPS (4) INSTALLED
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
- 24. SAFETY FEATURES: Driver Side Air Bags
- 25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F150

MODEL#: WIE

BASE PRICE: 23,745

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 14/20

14	8706	TRUCK -3/4 TON PICKUP, 2 WD, REGULAR CAB. DETAILED SPECIFICATION (T-3.1)	EA	18,363.00000	0.00	0.00
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- 1. TYPE: 3/4 Ton Pickup Truck with an eight foot body for regular cab trucks and six 1/2 for extended cab trucks.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Minimum: 5.4 Liter, 8 cylinder
- 4. TRANSMISSION: Automatic, 5 Speed
- 5. RADIATOR: Heavy Duty Option
- 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
- 7. CAPACITIES - GVWR: Minimum 8,650 lbs.
- PAYLOAD Minimum 12,000 lbs.
- 8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
- 9. SUSPENSION:
- SPRINGS & AXLES - To conform to GVW rating

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SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS
- Front, Disc
- Rear, Disc
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F250

MODEL#: F2A

BASE PRICE: 18,363

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

15	8705	TRUCK -3/4 TON PICKUP, 2 WD, EXTENDED CAB. DETAILED SPECIFICATION (T-3.2)	EA	19,512.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with an eight foot body for regular cab trucks and 6.5 foot for extended cab trucks.
2. WHEELBASE: As required for body selected
3. ENGINE: Minimum: 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 5 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 9,200 lbs.
- PAYLOAD Minimum 3639 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS

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CONTRACT



Vendor ID 0000003801
Formula Ford
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S Barre VT 05670
USA

Contract ID 00000000000000000000000016104		Page 13 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- Front, Disc
- Rea4r - Disc
- 13. STEREO: AM/FM Radio
- 14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
- 15. TILT STEERING AND SPEED CONTROL:
- 16. AIR CONDITIONING: Manual
- 17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
- 18. LIGHTS: Daytime running lamps
- 19. FLOOR MATS (4) RUBBER
- 20. MUD FLAPS (4) INSTALLED
- 21. FRONT LICENSE PLATE BRACKET INSTALLED
- 22. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F250

MODEL#: X2A

BASE PRICE: 19,512

MARKUP ON INVOICE OPTIONS: 2%

COMBINED: EPA-MPG: TBD

16	8707	TRUCK -3/4 TON PICKUP, 4 WD, REGULAR CAB. DETAILED SPECIFICATION (T-3.3)	EA	21,051.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with an eight foot body for regular cab trucks and six 1/2 for extended cab trucks.
2. WHEELBASE: As required for body selected
3. ENGINE: Minimum: 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver

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Vendor ID 0000003801
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Contract ID 0000000000000000000016104		Page 14 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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20.FLOOR MATS (4) RUBBER
21.MUD FLAPS (4) INSTALLED
22.FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F250

MODEL#: F2B

BASE PRICE: 21,051

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

17	8708	TRUCK -3/4 TON PICKUP, 4 WD, EXTENDED CAB. DETAILED SPECIFICATION (T-3.4)	EA	22,304.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with an eight foot body for regular cab trucks and six 1/2 for extended cab trucks.
2. WHEELBASE: As required for body selected
3. ENGINE: Minimum: 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

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Vendor ID 0000003801
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Contract ID 0000000000000000000016104		Page 15 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MANUFACTURER: FORD

MODEL: F250

MODEL#: X2B

BASE PRICE: 22,304

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

18	8709	TRUCK -3/4 TON PICKUP, 4 WD, CREW CAB. DETAILED SPECIFICATION (T-3.5)	EA	24,115.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with an eight foot body for regular cab trucks and six 1/2 for extended cab trucks.
2. WHEELBASE: As required for body selected
3. ENGINE: Minimum: 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20. FLOOR MATS (4) RUBBER
21. MUD FLAPS (4) INSTALLED
22. FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F250

MODEL#: W2B

BASE PRICE: 24,115

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Contract ID 0000000000000000000016104		Page 16 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

19	8710	TRUCK -ONE TON PICKUP, 2 WD EXTENDED CAB. DETAILED SPECIFICATION (T-4.1)	EA	20,421.00000	0.00	0.00
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1. TYPE One Ton Pickup Truck with eight-foot body
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 5.4 Liter, 8 cylinder
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,000 lbs.
- PAYLOAD Minimum 4,100 lbs.
8. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
9. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All
Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS Front and Rear Disc
13. STEREO: AM/FM Radio
14. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support Rear Seat(s) to be included
unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F350

MODEL#: X3A

BASE PRICE: 20,421

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

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USA

Contract ID			Page
0000000000000000000016104			17 of 31
Contract Dates	Origin		
10/05/2009 to 10/05/2010	CPS		
Description:	Contract Maximum		
CPS-2010 MY VEHICLES - FORD	\$9,999,999.00		
Buyer Name	Buyer Phone	Contract Status	
Smith, Steven D	828-4681	Approved	

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
20	8711	TRUCK -ONE TON PICKUP, 4 WD REGULAR CAB. DETAILED SPECIFICATION (T-4.2)	EA	21,693.00000	0.00	0.00

- COMBINED EPA-MPG: TBD

1. TYPE One Ton Pickup Truck with eight-foot body
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 5.4 Liter, 8 cylinder
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR Heavy Duty Option

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Contract ID 00000000000000000000000016104		Page 18 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,900 lbs.
- PAYLOAD Minimum 3,900 lbs.
8. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
9. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All
Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
10. STEERING: Power
11. BRAKES: Power
12. STEREO: AM/FM Radio
13. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support Rear Seat(s) to be included
unless specifically removed in writing by the ordering department.
14. TILT STEERING AND SPEED CONTROL
15. AIR CONDITIONING: Manual
16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
17. LIGHTS: DAYTIME RUNNING LAMPS
18. TOWING PACKAGE Class V Hitch and Receiver
19.FLOOR MATS (4) RUBBER
20.MUD FLAPS (4) INSTALLED
21.FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F350

MODEL#: X3B

BASE PRICE: 23,229

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

22	8712	TRUCK -ONE TON PICKUP, 4 WD CREW CAB. DETAILED SPECIFICATION (T-4.4)	EA	25,036.00000	0.00	0.00
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1. TYPE One Ton Pickup Truck with 6 1/2 foot body .
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 5.4 Liter, 8 cylinder
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,900 lbs.
- PAYLOAD Minimum 3,464 lbs.
8. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
9. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All

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USA

Contract ID 0000000000000000000016104		Page 19 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around

10. STEERING: Power
11. BRAKES: Power
12. STEREO: AM/FM Radio
13. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
14. TILT STEERING AND SPEED CONTROL
15. AIR CONDITIONING: Manual
16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
17. LIGHTS: DAYTIME RUNNING LAMPS
18. TOWING PACKAGE: Class V Hitch and Receiver
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F350

MODEL #: W3B

BASE PRICE: 25,036

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

23	241	UTILITY VEHICLE - COMPACT, DETAILED SPECIFICATIONS UTILITY VEHICLES - MID SIZE (U-1)	EA	17,413.00000	0.00	0.00
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1. TYPE Compact Utility Vehicle with seating for five.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 2.3 Liter, 4 Cylinder
4. TRANSMISSION Automatic 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 4353 lbs.
- PAYLOAD Minimum 1091 lbs.
8. ELECTRICAL - BATTERY 12 volt, 500 CCA minimum (maintenance free)
- ALTERNATOR 12 volt, 95 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All Around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS Front Disc, Rear Disc/Drum
13. POWER Locks, Mirrors, Outlets and Windows
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support

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Vendor ID 0000003801
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Contract ID 0000000000000000000016104		Page 20 of 31
Contract Dates 10/05/2009 to 10/05/2010	Origin CPS	
Description: CPS-2010 MY VEHICLES - FORD	Contract Maximum \$9,999,999.00	
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 16. TILT STEERING AND SPEED CONTROL
- 17. AIR CONDITIONING: Manual
- 18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
- 19. LIGHTS: Daytime running lamps
- 20. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 21. FLOOR MATS (4) RUBBER
- 22. MUD FLAPS (4) INSTALLED
- 23. FRONT LICENSE PLATE BRACKET INSTALLED
- 24. WIPERS: Intermittent Front
- 25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ESCAPE

MODEL#U9C

BASE PRICE: 17,413

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 20/26

24	242	UTILITY VEHICLE - MID SIZE, DETAILED SPECIFICATIONS (U-2)	EA	21,079.00000	0.00	0.00
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- 1. TYPE Mid-Size Utility Vehicle with seating for five.
- 2. WHEELBASE As required for body selected
- 3. ENGINE Minimum: 3.7 Liter, 6 Cylinder
- 4. TRANSMISSION Automatic 4 Speed
- 5. RADIATOR: Heavy Duty Option
- 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
- 7. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
- 8. CAPACITIES - GVWR Minimum 5,750 lbs.
 - PAYLOAD Minimum 1,227 lbs.
- 9. ELECTRICAL - BATTERY 12 volt, 500 CCA minimum (maintenance free)
 - ALTERNATOR 12 volt, 95 amp minimum
- 10. SUSPENSION
 - SPRINGS & AXLES - To conform to GVW rating
 - SHOCK ABSORBERS - Heavy Duty - front and rear.
- 11. TIRES & WHEELS
 - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.
 - SPARE TIRE CARRIER - Standard mounting
 - JACK - Stand jack and lug wrench for model bid.
 - MUD FLAPS - All Around
- 12. STEERING: Power
- 13. BRAKES: 4 Wheel ABS Front and Rear disc
- 14. POWER: Locks, Outlets and Windows
- 15. STEREO: AM/FM Radio
- 16. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
- 17. TILT STEERING AND SPEED CONTROL
- 18. AIR CONDITIONING: Manual
- 19. LIGHTS: Daytime running lamps
- 20. SAFETY FEATURES: Driver Side Air Bags
- 21. FLOOR MATS (4) RUBBER
- 22. MUD FLAPS (4) INSTALLED
- 23. FRONT LICENSE PLATE BRACKET INSTALLED
- 24. WIPERS: Intermittent Front
- 25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

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Vendor ID 0000003801
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Contract ID 00000000000000000000000016104		Page 21 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MANUFACTURER: FORD

MODEL: EXPLORER

MODEL #: U7D

BASE PRICE: 21,079

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 14/19

25	246	UTILITY VEHICLE -FULL SIZE , 2 WD, 5 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-3.1)	EA	24,452.00000	0.00	0.00
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1. TYPE Full Size Utility Vehicle four door with seating for five
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 4.7 Liter, 8 cylinder
4. TRANSMISSION Automatic 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,600 lbs.
 - PAYLOAD Minimum 1,800 lbs.
 - TOWING Minimum 6,500lbs.
8. ELECTRICAL - BATTERY 12 volt, 650 CCA minimum
 - ALTERNATOR 12 volt, 130 amp minimum
9. SUSPENSION
 - SPRINGS & AXLES - To conform to GVW rating
 - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
 - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
 - SPARE TIRE CARRIER - Standard mounting
 - JACK - Stand jack and lug wrench for model bid.
 - MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS Front and Rear Disc
13. POWER: Mirrors, Outlets and Window
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITION

MODEL#: U1F

BASE PRICE: 24,452

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
S Barre VT 05670
USA

Contract ID 00000000000000000000000016104		Page 22 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 14/20

26	8714	UTILITY VEHICLE -FULL SIZE , 4 WD, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-3.2)	EA	27,004.00000	0.00	0.00
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1. TYPE Full Size Utility Vehicle four door with seating for six
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 4.7 Liter, 8 cylinder
4. TRANSMISSION Automatic 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,000 lbs.
 - PAYLOAD Minimum 1,800 lbs.
 - TOWING Minimum 6,200lbs.
8. ELECTRICAL - BATTERY 12 volt, 650 CCA minimum
 - ALTERNATOR 12 volt, 130 amp minimum
9. SUSPENSION
- SPRINGS & AXLES - To conform to GVW rating
- SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
- TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
- SPARE TIRE CARRIER - Standard mounting
- JACK - Stand jack and lug wrench for model bid.
- MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS Front and Rear Disc
13. POWER: Locks, Mirrors, Outlets and Windows
13. STEREO: AM/FM Radio
14. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITION

MODEL #: U1G

BASE PRICE: 27,004

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

State of Vermont

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USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
S Barre VT 05670
USA

Contract ID 0000000000000000000016104		Page 23 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
27	9199	UTILITY VEHICLE -EXTENDED , 2 WD, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-4.1)	EA	29,200.00000	0.00	0.00

1. TYPE Extended Utility Vehicle with four doors and seating for nine
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 5.3 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 7,200 lbs.
 - PAYLOAD Minimum 1,587 lbs.
 - TOWING Minimum 8,100lbs.
8. ELECTRICAL - BATTERY 650 CCA minimum
 - ALTERNATOR 130 amp minimum
9. SUSPENSION:
 - SPRINGS & AXLES - To conform to GVW rating
 - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
 - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around.
 - All Season - 2 wheel drive, All Terrain - 4 wheel drive.
 - SPARE TIRE CARRIER - Standard mounting
 - JACK - Stand jack and lug wrench for model bid.
 - MUD FLAP - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS Front and Rear Disc
13. POWER: Locks, Mirrors, Outlets, Windows and Seat
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 21.FLOOR MATS (4) RUBBER
- 22.MUD FLAPS (4) INSTALLED
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITION EL

MODEL#: K1F

BASE PRICE: 29,200

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 14/20

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USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
S Barre VT 05670
USA

Contract ID 0000000000000000000016104		Page 24 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
28	8715	UTILITY VEHICLE -EXTENDED , 4 WD, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-4.2)	EA	31,752.00000	0.00	0.00

1. TYPE Extended Utility Vehicle with four doors and seating for nine
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 5.3 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 7,400 lbs.
 - PAYLOAD Minimum 1,657 lbs.
 - TOWING Minimum 8,000lbs.
8. ELECTRICAL - BATTERY 650 CCA minimum
 - ALTERNATOR 130 amp minimum
9. SUSPENSION:
 - SPRINGS & AXLES - To conform to GVW rating
 - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
 - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around.
 - All Season - 2 wheel drive, All Terrain - 4 wheel drive.
 - SPARE TIRE CARRIER - Standard mounting
 - JACK - Stand jack and lug wrench for model bid.
 - MUD FLAP - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS Front and Rear Disc
13. POWER: Locks, Mirrors, Outlets, Seats and Windows
13. STEREO: AM/FM Radio
14. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
23. WIPERS: Intermittent Front
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITION EL

MODEL#: K1G

BASE PRICE: 31,752

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

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Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
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USA

Contract ID 0000000000000000000016104		Page 25 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
29		CROSSOVER SPORT UTILITY VEHICLE AWD/4WD DETAILED SPECIFICATION (X-1)	EA	23,849.00000	0.00	0.00

1. TYPE Crossover Sport Utility Vehicle with seating for five.
2. WHEELBASE As required for body selected
3. ENGINE Minimum: 3.4 Liter, 6 Cylinder
4. TRANSMISSION Minimum: Automatic 5 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5070 lbs.
Towing: Minimum 3500 lbs.
8. ELECTRICAL & BATTERY Heavy Duty (maintenance free)
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS & Installed All Around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS Front Disc, Rear Disc/Drum
13. POWER Locks, Mirrors, Outlets and Windows
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. REAR WINDOW DEFROSTER:
- 20.. LIGHTS: Daytime running lamps
21. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 22.FLOOR MATS (4) RUBBER
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EDGE

MODEL#: K4G

BASE PRICE: 23,849

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: 17/23

30	270	VAN, 12 PASSENGER, FULL SIZE, REAR WHEEL DRIVE. DETAILED SPECIFICATIONS (V-2)	EA	20,397.00000	0.00	0.00
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1. TYPE: Full size passenger van with seating for twelve
2. WHEELBASE: As required for body selected
3. ENGINE: Minimum 4.6 liter, 8 Cylinder, 225 HP
4. TRANSMISSION: 4 Speed Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES & GVWR Minimum
PAYLOAD 7,200 lbs

State of Vermont

Buildings and General Services
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CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
S Barre VT 05670
USA

Contract ID 0000000000000000000016104		Page 26 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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TOWING 1,905 lbs

8. DRIVE TRAIN: 2 RWD

9. ELECTRICAL

--- BATTERY: Minimum - 600 CCA

--- ALTERNATOR: 100 AMP

10. AIR CONDITIONING: Manual Front and Rear

11. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.

12. STEREO: AM/FM Radio

13. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support

14. TILT STEERING AND SPEED CONTROL

15. AIR CONDITIONING: Manual

16. LIGHTS: Daytime running lamps

17. SAFETY FEATURES: Driver and Passenger Side Air Bags

18. WIPERS Intermittent Front

19. TOWING PACKAGE AND RECEIVER Class III

20.FLOOR MATS (4) RUBBER

21.MUD FLAPS (4) INSTALLED

22.FRONT LICENSE PLATE BRACKET INSTALLED

23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ECONOLINE

MODEL: E-350-EBB

BASE PRICE: 20,397

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

31		FULL SIZE CARGO VAN, RWD, DETAILED SPECIFICATIONS (V-2.2)	EA	16,333.00000	0.00	0.00
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1. TYPE: Full size cargo van with seating for two.

2. WHEELBASE: As required for body selected

3. ENGINE: Minimum 4.6 liter, 8 Cylinder, 225 HP

4. TRANSMISSION: 4 Speed Automatic

5. RADIATOR: Heavy Duty Option

6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit

7. CAPACITIES ½ GVWR Minimum 7200 lbs

PAYLOAD 2021 lbs

TOWING 6500 lbs

8. DRIVE TRAIN: 2 RWD

9. ELECTRICAL

--- BATTERY: Minimum - 600 CCA

--- ALTERNATOR: 100 AMP

10. AIR CONDITIONING: Manual Front

11. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.

12. STEREO: AM/FM Radio

13. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support

14. TILT STEERING AND SPEED CONTROL

15. AIR CONDITIONING: Manual

16. LIGHTS: Daytime running lamps

17. SAFETY FEATURES: Driver and Passenger Side Air Bags

18. WIPERS Intermittent Front

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CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
S Barre VT 05670
USA

Contract ID 0000000000000000000016104		Page 27 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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19. TOWING PACKAGE AND RECEIVER Class III
20.FLOOR MATS (4) RUBBER
21.MUD FLAPS (4) INSTALLED
22.FRONT LICENSE PLATE BRACKET INSTALLED
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ECONOLINE CARGO

MODEL# E1D

BASE PRICE: 16,333

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

32	266	VAN, 15 PASSENGER, EXTENDED FULL SIZE, 8500 MINIMUM GVW RATING, REAR WHEEL DRIVE. DETAILED SPECIFICATIONS (V-3)	EA	23,254.00000	0.00	0.00
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1. TYPE: Full size passenger van with seating for fifteen
2. WHEELBASE: As required for body selected
3. ENGINE: Minimum 4.8 liter, 8 Cylinder
4. TRANSMISSION: 4 Speed Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel Rear
8. ELECTRICAL
--- BATTERY: Minimum - 600 CCA
--- ALTERNATOR: 100 AMP

9. AIR CONDITIONING: Manual Front and Rear
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
11. STEREO: AM/FM Radio
12. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
13. TILT STEERING AND SPEED CONTROL
14. AIR CONDITIONING: Manual
15. LIGHTS: Daytime running lamps
16. SAFETY FEATURES: Driver and Passenger Side Air Bags
17. WIPERS: Intermittent Front
18. TOWING PACKAGE AND RECEIVER- Class IV
19.FLOOR MATS (4) RUBBER
20.MUD FLAPS (4) INSTALLED
21.FRONT LICENSE PLATE BRACKET INSTALLED
22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ECONOLINE

MODEL #: S3B

BASE PRICE: 23,254

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

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USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
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USA

Contract ID 00000000000000000000000016104		Page 28 of 31
Contract Dates 10/05/2009 to 10/05/2010	Origin CPS	
Description: CPS-2010 MY VEHICLES - FORD	Contract Maximum \$9,999,999.00	
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
33		EXTENDED FULL SIZE CARGO VAN DETAILED SPECIFICATION (V-3.3)	EA	19,682.00000	0.00	0.00

1. TYPE: Full size cargo van with seating for two. Three doors.
2. WHEELBASE: As required for body selected
3. ENGINE: Minimum 4.8 liter, 8 Cylinder 255 HP
4. TRANSMISSION: 4 Speed Automatic w/overdrive
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel Rear
8. ELECTRICAL
- BATTERY: Minimum - 600 CCA
- ALTERNATOR: 100 AMP
9. AIR CONDITIONING: Manual Front
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
11. STEREO: AM/FM Radio
12. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
13. TILT STEERING AND SPEED CONTROL
14. AIR CONDITIONING: Manual
15. LIGHTS: Daytime running lamps
16. SAFETY FEATURES: Driver and Passenger Side Air Bags
17. WIPERS: Intermittent Front
18. TOWING PACKAGE AND RECEIVER- Class IV
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ECONOLINE

MODEL#: S3E

BASE PRICE: 19,682

MARKUP ON INVOICE OPTIONS: 2%

COMBINED EPA-MPG: TBD

CONTRACT TERMS AND ADDITIONAL INFORMATION

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2010 MODEL YEAR VEHICLES ISSUED SEPTEMBER 8, 2009 AND VENDOR'S RESPONSE DATED SEPTEMBER 29, 2009.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 8, 2009 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED DECEMBER 8, 2008 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE OF CONTRACT: TO PROVIDE FORD 2010 MODEL YEAR VEHICLES TO THE STATE OF VERMONT AND VARIOUS POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF VERMONT.

CONTRACT PERIOD: THIS CONTRACT IS WRITTEN FOR A PERIOD OF TWELVE (12) MONTHS WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL TWELVE (12) MONTH PERIODS UPON MUTUAL AGREEMENT OF BOTH PARTIES.

DELIVERY: 6-8 WEEKS ARO
OPTIONS PRICING: 2% MARKUP ON INVOICE
CONTACT: CHUCK WILLIAMS

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000003801
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USA

Contract ID 0000000000000000000016104		Page 29 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
TEL: 802-651-0225						
FAX: 802-651-0238						
EMAIL: CHUCK@SHEARERCHEVROLET.COM						

THE FOLLOWING TITLE AND DELIVERY REQUIREMENTS APPLY TO VERMONT STATE GOVERNMENT PURCHASES ONLY:

ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL STATE OWNED VEHICLES MUST BE DELIVERED TO ONE OF THREE LOCATIONS:

- 1). FLEET MANAGEMENT SERVICES - 103 SOUTH MAIN STREET, WATERBURY VERMONT 05676 - FOR ALL NON PUBLIC SAFETY AND VTRANS PURCHASES.
- 2). DEPARTMENT PUBLIC SAFETY -394 HEGEMAN AVENUE, COLCHESTER VERMONT 05446 - FOR ALL PUBLIC SAFETY VEHICLES.
- 3). AGENCY OF TRANSPORTATION - 1756 US ROUTE 302, BERLIN VERMONT 05633 - FOR ALL VTRANS VEHICLES.

ALL EQUIPMENT FEATURES NORMALLY ADVERTISED AS STANDARD WILL BE INCLUDED ON THE VEHICLES ORDERED UNLESS SUPERSEDED BY THE DETAILED SPECIFICATION.

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.

AT TIME OF DELIVERY ALL VEHICLES MUST:

CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.

CALIFORNIA EMISSIONS STANDARDS

COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:

STEERING GEOMETRY
BALANCING OF ALL WHEELS AND TIRES

EACH VEHICLE MUST HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE AT TIME OF DELIVERY.

INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURER'S KEYS AND 2 FOBS.

ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE

VEHICLE MUST BE ELIGIBLE TO BE REGISTERED IN VERMONT

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS.

VEHICLES SHALL BE AVAILABLE CONTINGENT UPON MANUFACTURER'S AVAILABILITY.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS.

DELIVERY: LIABILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

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CONTRACT



Vendor ID 0000003801
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PO Box 307
S Barre VT 05670
USA

Contract ID 0000000000000000000016104		Page 30 of 31
Contract Dates 10/05/2009 to 10/05/2010		Origin CPS
Description: CPS-2010 MY VEHICLES - FORD		Contract Maximum \$9,999,999.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE IN PARAGRAPH 3.13. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15
REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

Phone #: 802-479-0136

Contract ID	000000000000000000000000000016104	Page 31 of 31
Contract Dates	10/05/2009 to 10/05/2010	Origin CPS
Description:	CPS-2010 MY VEHICLES - FORD	Contract Maximum \$9,999,999.00
Buyer Name	Buyer Phone	Contract Status
Smith, Steven D	828-4681	Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH
PURCHASING AGENT
802-828-4681
FAX 802-828-2222
steven.smith@state.vt.us

By the STATE of VERMONT

Date: _____

Signature: _____

Name : _____

Title: _____

Email: _____

By the CONTRACTOR

Date: _____

Signature: _____

Name : _____

Title: _____

Email: _____